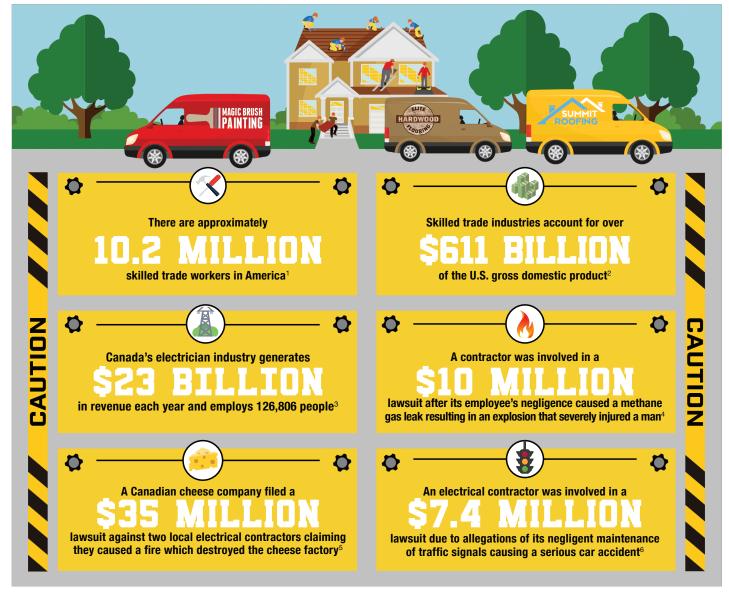
CRAFTING COVERAGE FOR ARTISAN CONTRACTORS

Greater demand for skilled trade workers gives rise to liability claims

Home and commercial property remodeling in the U.S. generates \$112 billion in revenue each year, showing an eight percent increase over the last five years. This increase illustrates a greater demand for skilled trade workers, which in turn gives rise to liability claims that can bring massive losses.

Should an injury or property damage occur, artisan contractors can be held liable for financial compensation. A single mistake or incident could ruin your client's business. Recently, one contractor paid \$4.25 million to settle a lawsuit after a home it renovated experienced a deadly house fire. The lawsuit argued that reckless construction turned the home into a fire trap.

Speak with your clients about Artisan Contractors Insurance-tailored to protect skilled workers including plumbers, roofers, carpenters, electricians, painters, janitors and landscapers.



INSURANCE MARKET SOURCE

Sources: (1*) Bureau of Labor Statistics, Occupational Employment Statistics, May 2013 (2*) Bureau of Economic Analysis, Industry Data, GDP by Industry, Value Added by Industry (3*) Retrieved from IBISWorld, Electricians – Canada Market Research Report, May 2017 (4*) Retrieved from Trib Live, Smoker Sues After Portable Toilet Explodes, June 2005 (5*) Retrieved from Ottawa Citizen, St. Albert Cheese Insurer Files Lawsuit – Alleges Electrical Problems, February 2015 (6*) Retrieved from VerdictSearch, Top New York Settlements, 2015

Sponsored by: Burns & Wilcox