

Burns & Wilcox has established the Consolidation as a Service (CaaS) Division with experts focused on optimizing and streamlining the wholesale insurance business for retail partners. Through a strategic and highly efficient consolidation process, the group serves as a singular point of contact that is well equipped to manage a range of renewal books.

The goal is to improve the overall client experience, creating a seamless transition for policyholders through effective communication and ongoing support from underwriters, brokers and support staff across Personal, Commercial and Professional Lines.



PERSONAL

Burns & Wilcox is the largest Personal Lines wholesaler in the country with access to more than 300 domestic markets and Lloyds syndicates. Our solutions span Personal Recreation, Residential Property, Flood, High-Value Solutions and Liability.



COMMERCIAL

Commercial Lines solutions include: Property, Casualty, Construction, Energy, Environmental, Flood, Habitational, Healthcare, Hospitality, Manufacturing & Distribution, Marine, Transportation, Garage and Workers' Compensation.



PROFESSIONAL

The Professional Liability team delivers a multitude of product offerings that include: Management Liability, Cyber/Privacy/Technology/Media, Architects and Engineers, Errors & Omissions and Healthcare.

DEPLOYMENT OF TECHNOLOGY SOLUTIONS

We utilize a suite of systems to streamline the process and ensure a seamless relationship with our clients:

- » Use of electronic signature program for individual BORs
- » Deliver hassle-free renewals by working with carriers to easily transfer accounts in their system
- » Partner with carriers wherever feasible on master BORs
- » Run renewals through the Burns & Wilcox comparative rater for Personal and Commercial accounts when risk level data is provided in an Excel format.

CONTACT:

Anella J. Bengel, CPRIA // Associate Vice President, Consolidation

P: 252.727.2164

ajbengel@burns-wilcox.com